



Delivered with passion and sincerity, Nick's presentations are intended to bring about paradigm shifts by introducing the audience to powerful new ideas. He is an author, consultant, educator, and speaker who can help your team have important conversations in order to bring about explosive success.

Nick is the owner of Wolff Consulting, a education and consulting company that provides a games-based approach to teaching people about business and success. He developed a powerful assessment which helps individuals explore their values—leading to powerful insights into themselves and their workplaces. Nick has written numerous articles for EzineArticles.com and Your Wealth Magazine, an Australian personal finance periodical. He has written several short e-books, including the *The Influencer*, *Value Proposition*, *Financial Triage*, and *WorkSpace in Organizations*.

Nick is also a loving husband and father of three. He lives in Omaha, Nebraska.

***Do you want to be more influential in your relationships and in your workplace?***

***Do you find yourself often agreeing to disagree?***

***Do you want to understand how to break through an impasse?***

Nick's signature program, **Values & Influence** will teach you and your group about how our closely held values have immense ramifications for our relationships. He will teach your team members about their unique worldview in relative to others. You team members will use the insights gained to become more persuasive, more empathetic, better able manage conflict within the team, and better equipped to capitalize on the extraordinary diversity that exists among strong team members.

## **Workshops**

### **Values and Influence**

People are different. It is through our own intellectual and psychological diversity that the seeds of conflict and impasse reside. Learn practical techniques to dramatically improve your effectiveness.

- Understand how value differences impact our lives and workplaces
- Discover how validating our values create greater happiness in our work
- Manage differences to wield greater influence and emerge a greater leader

### **Absolutely The Most Fun Intro to Business**

Geared for the layperson or novice business leader, this program uses games-based learning to learn powerful lessons about business and success. Conveyed through board games and interactive activities, participants learn about concepts that include the following:

- Entrepreneurial mindset & decision making
- Navigating a financial statement
- Business negotiation and collaboration

### **The Value Proposition**

This program provides a powerful "cafeteria plan" of options for your team members to explore to be of greater value to their employers, leading to greater value to clients, greater profits for the employer, and greater compensation for the employee. Participants will learn:

- That earnings are based on the value you deliver to others
- The eight items that determine your value
- Ten empowering strategies to generate value
- How to combat a career plateau

Schedule Nick today!

Call: 402-306-7313

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[www.NickWolff.Net](http://www.NickWolff.Net)

[www.ValuesAndInfluence.Com](http://www.ValuesAndInfluence.Com)



### **TESTIMONIALS: VALUES & INFLUENCE**

"THIS IS A SEMINAR THAT TAKES A UNIQUE APPROACH TO LEADERSHIP."  
~MIKE M.

"VERY INTERESTING!" ~ROBERT D.

"THIS PROVIDES A TOOL FOR A MORE COMPLETE UNDERSTANDING OF OUR VALUES AS THEY RELATE TO CREATING A POSITIVE DYNAMIC WITH OTHERS."  
~LINDA W.

"POWERFUL MESSAGE ON INFLUENCE."  
~ELIZABETH M.